

2025 SUPER MOCK - LEATHERWORK

PAPER 2

2 hours

[60 marks]

*Answer **four (4)** questions **only** from this section*

*All questions **carry** equal marks.*

Credit will be given for clarity of expression and orderly presentation of material.

1. Explain the three main types of packages and discuss the role each type plays in protecting and presenting a product [15 marks]
2. Explain the following terms [15 marks]
 - (a) Introductory price
 - (b) The going price
 - (c) The cost plus
 - (d) The price discrimination system
 - (e) Variable costs
3. (a) What are patterns? [3 marks]
(b) State four importance of patterns to the leather artist [12 marks]
4. (a) Write short note on the concept of manager [3 marks]
(b) Write and explain four functions of a manager [12 marks]
5. List and discuss five basic factors to consider when establishing a small-scale leather industry [15 marks]
6. Define the following leatherwork terminologies: [15 marks]
 - (a) Glazed Finish
 - (b) Glove Leather
 - (c) Goatskin
 - (d) Grain Leather
 - (e) Head-Term

END OF ESSAY TEST